Technical Forum Meeting



CALIFORNIA

TECHNICAL FORUM

DECEMBER 14, 2023 LOS ANGELES

Cal TF will record the meeting for notetaking purposes





Time (PST)	Agenda Item & Action	Discussion Leader(s)		
10:00 - 10:15	Agenda Review and Quick Updates	Annette Beitel		
10:15 - 11:00	2023 Cal TF Annual Review	Ayad Al-Shaikh		
11:00 – 12:00	Final Draft Business Plan and Roadmap	Annette Beitel		
11.00 - 12.00	ACT: TF Affirmation of BP and Roadmap			
12:00 - 1:00	Lunch	n/a		
1:00 - 2:00	Custom Initiative – Recap + Next Steps for 2024	Arlis Reynolds and Spencer Lipp		
2:00 - 3:00	ISP White Paper ACT: TF Input on Draft White Paper	Arlis Reynolds and Spencer Lipp		
3:00 – 4:00	eTRM Streamlined Data Set • Analysis, Methodology, Next Steps ACT: TF Feedback on Methods and Future Use-Cases	Ayad Al-Shaikh		
4:30 - 7:00	Cal TF End of Year Celebration Zinc Cafe & Market and Bar (580 Mateo St, Los Angeles, CA 90013)	n/a		

Meeting Materials: <u>http://www.caltf.org/tf-meeting-materials</u>

Cal TF Quick Updates

- ALJ Request for Comments on Draft NMEC Rulebook
 - Comments due Feb 29
 - CPUC/PAs organizing workshop



Cal TF 2024 Meeting Dates



Proposed 2024 Cal TF Meeting Schedule

- Monthly, 4th Thursdays (3rd in Nov, 2nd in Dec)
- No meeting in Jan, Jul
- Plan in-person; change to remote based on agenda
- **Discuss:** Timing for potential location changes (inperson to remote)

No Meeting
February 22, 2024 (Data Charette)
March 28, 2024
April 25, 2024
May 23, 2024
June 27, 2024
July 25, 2024
No Meeting
September 26, 2024
October 24, 2024
November 14, 2024 (Remote)
December 12, 2024

Metric 8D

Quarterly Business Plan Progress Reports



2023 Q1 Business Plan Progress Update

- 2023 Q2 Business Plan Progress Report
- 2023 Q3 Business Plan Progress
 <u>Report</u>
- <u>2023 Q4 Business Plan</u> <u>Progress Report and Annual</u> <u>Review</u>

Cal TF 2024 Business Plan and Roadmap



- Presented Draft BP and Roadmap in November TF Meeting
 - <u>Stakeholder Comments and Responses on</u> <u>Draft BP and Roadmap</u>
- Revised Drafts for Affirmation
 - o Final Draft Cal TF 2024 Business Plan
 - o Final Draft Cal TF 5-Year Roadmap
 - Redline versions: <u>TF MEETING</u> <u>MATERIALS — Cal TF</u>

• ACT

- TF Affirmation of Business Plan
- TF Affirmation of Business Roadmap



LUNCH 12:00 – 1:00



Cal TF Custom Initiative

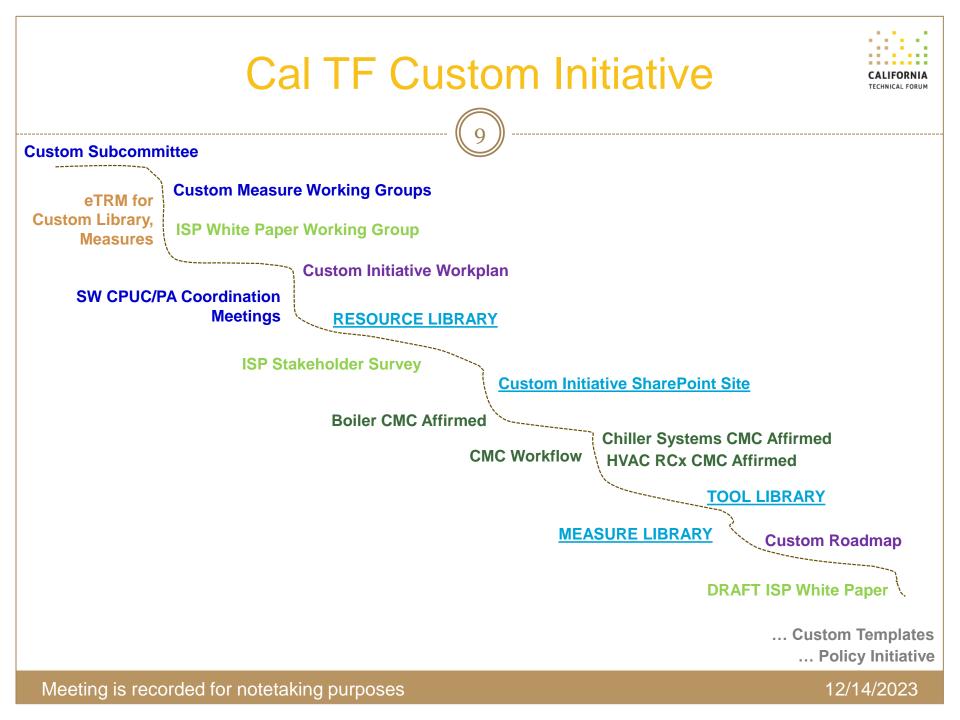
8



CALIFORNIA TECHNICAL FORUM

ARLIS REYNOLDS SPENCER LIPP, PE





Custom Resources: Current State

10



Resource Types

	Includes policy or			
Document Type	guidance 斗	PII Flag 🔽	Public 🚽	Available 💌
CA Legislation	Yes	n/a	Yes	Yes
CPUC Decisions and Resolutions	Yes	n/a	Yes	Yes
CPR Public Tracker	Yes	n/a	Yes	Yes
CPUC Guidance Document	Yes	n/a	Yes	Partial
CPUC Guidance Memo	Yes	n/a	Yes	Partial
CPUC Pilot Document	Yes	n/a	Yes	Partial
Market-Based ISP Study	Yes	n/a	Yes	Partial
CPR Dispositions (redacted)	Yes	n/a	Yes	Partial
PA-Specific Resources	Yes	n/a	Partial	Partial
Informal ISP Study (with CPUC Disposition)	Yes	may include PII	Partial	No
Early Opinion	Yes	may include PII	Partial	No
CPR Dispositions	Yes	may include PII	No	No
CPUC/PA Meetings; Bi-weekly meeting notes	Yes	may include PII	No	No
Deemed Documentation	Maybe	n/a	Yes	Yes
Evaluation Report	Maybe	may include PII	Partial	Partial
CPUC Ad Hoc Communication	Maybe	may include PII	No	No
CPUC Publication	No	n/a	Yes	Yes
Efficiency Savings and Performance Incentive				
(ESPI) Memos	No	n/a	Yes	Yes
CPUC White Paper	No	n/a	Yes	Partial
Stakeholder Working Group Materials	No	n/a	Partial	Partial
PA Memos	No	n/a	Partial	Partial
Custom Tool Archive (CTA)	No	n/a	No	No

Microsoft 365	Resc	Durce Library	CALIFORNIA TECHNICAL FORUM
and the second s	tom Initiative	y Search the library	
Home Custom Subcommittee Custom Resource Library	+ New ✓ ↑ Upload ✓ 目 Edit in grid view 😡 Sync Export to Exce	l β ^g Automate ∨ ⊞ Integrate ∨ ····	
Shared with us	🗅 Name 🗠	Description \vee Owner/Author \vee Publish Date \vee Tag Temp \vee Rulemaking \vee	
Measure Library	2014 Statewide Air Compressor Program Guidelines.docx	2014 Statewide Air Compressor Program Guidelines: EE Program Guidance related CPUC ED to 2013 Title 24 Part 6, which became effecting on high 1 2014	
Tool Library Custom Activities Cal TF Staff Workspace	2017ExteriorLEDFixturesDisposition-1Mar2017-FINAL (1).docx	Disposition for worksport which cover exterior ID however, there are over practice baselies and the Summarize Commission Policy;	
CPUC Workspace	2018-03_Rulebook for Custom Program and Projects Based on NMEC_v1	Consumption (MMEO - V	
PA Workspace	2019-12_Site Level NMEC Technical Guidance - Program M&V Plans Utiliz	Streamline and Clarify Custom Poli	су,
Cal TF Calendar	2020-01_Rulebook for Programs and Projects Based on NMEC_v2.0.pdf	Rulebook for programs a Guidance, and Resources	
Recycle bin	2020-04_Energy Division Staff Guidance - NMEC Reporting.pdf	This staff document outlines a reporting structure to capitole reported strangs OPUC ED 4/24/2000 NVIEC	
Edit	2020-XX_SCE NMEC Procedures Manual_v1.0.pdf	SCE NMEC Consumption	
Return to classic SharePoint	2022-04_NMEC Working Group Report Final.pdf	This Report describes the Group discussed both sti Group Report. 2024 BP, 5B: Establish Streamline (d,
	2023-10_Evaluability Study_Site-Specific NMEC Evaluability Study Progra	SRe-Level NMEC EVALUED Organized, Structured Statewide	
	2023-10_Impact Evaluation_Population-Based NMEC Programs Evaluatio	Population-Based NMEC	
	2023-11_Rulebook for Programs and Projects Based on NMEC_v2.1_Draft	Rukebook for Programs a Custom Templates and Codes	
	Bi Monthly Project List Guidance 2015-12-01 FINAL.docx	CPUC Ex Ante Review Bi- guidance document is to reporting format for ex anit review as required in 0-05-05-047 actacimient a Custom Project Review Process	

Meeting is recorded for notetaking purposes

12/14/2023

Custom Tools Library

12

osoft 365		Search this library					
Cal TF Cus	stom Initiative						
CALIFORNIA TELEBOLIC TREE							
lome	+ New ✓ ↑ Upload ✓ 目 Edit in	grid view 🗔 Sync 🖪 Export to Excel 🧏 Automate 🗠 💾 Integrate	×				
ustom Subcommittee	Tool Library						
ustom Resource Library hared with us	🗋 Name 🗸	Description \vee	Tool Category \vee	Tool Status $^{\smallsetminus}$	Tool Location \vee	Download Link $^{\smallsetminus}$	Tool Owner 🗠
leasure Library	3E-Plus	Independent tool to calculate heat transfer from pipes and tanks.	Process	Up to Date	Download	https://www.3eplus.org/	NAIMA
ool Library	Air Master+	Models energy consumption of compressed air systems and a suite of energy efficiency measures.	Compressed Air	Up to Date	Download	https://www.compressedairchallenge	DOE
ustom Activities	ATS Pumps & Motor PSESC Tool	Models pump systems with discharge throttling valve and VSD.	Pumps	Out of Date	In Library		PGRE
al TF Staff Workspace	CEC - Available Heat	Calculates the available heat of an equipment that has a specified natural gas composition and a flue gas measurement	Boiler		In Library		CEC
PUC Workspace	CEC - Control Air-Fuel Ratio	Calculates energy savings by reducing the excess air amount in the flue gasses of a steam or process heating unit	Boiler		In Library		CEC
al TF Calendar	CEC - Control Humidity for a Dry	Calculates energy savings due to an increase in the humidity levels within a dryer.	Process		In Library		CEC
lecycle bin	CEC - Eliminate or Reduce Openi	n Calculates energy savings by reducing or eliminating the energy losses through openings	Boiler		In Library		CEC
idit	CEC - Minimize Wall Surface Hea	Calculates energy savings by reducing the wall temperature of a heating unit.	Process		In Library		CEC
	CEC - Monitor and Control Lowe	r Calculates energy savings by increasing the LEL limit via excess air reduction or LEL monitoring equipment	Process		In Library		CEC
urn to classic SharePoint	CEC - Preheat Loads Using Heat	Calculates energy savings by preheating material prior to loading into a heating unit.	Process		In Library		CEC
	CEC - Recover Heat from Boiler E	L Calculates the amount of energy that is able to be conserved using a heat exchanger on the blowdown line to preheat makeup water	Boiler		In Library		CEC
	CEC - Reduce Boiler Blowdown V	Calculates the amount of energy that is able to be conserved using a heat exchanger on the blowdown line to preheat makeup water	Boiler		In Library		CEC
	CEC - Use Preheated Combustion	Calculates energy savings by using waste heat from the flue gas to preheat combustion air	Boiler		In Library		CEC
	DEER2020 Chiller Workbook	Chiller replacement calculator that uses DEER simulation results and equipment efficiencies.	HVAC	Updates in Progress	Download	https://cedars.sound-data.com/deer	CPUC
	DOE MEASUR	Energy consumption and measure calculator for steam, pump, fan, compressed air, process heat, and wastewater systems.	Process	Up to Date	Download	https://www.energy.gov/eere/iedo/	DOE

Meeting is recorded for notetaking purposes

12/14/2023

CALIFORNIA TECHNICAL FORUM



Public Custom Tools Library

13

- 50 total tools in <u>Custom Tool Library</u>
 - 26 are up to date
 - 9 need updates
 - 15 likely need updates
- Included
 - Tools prioritized through stakeholder feedback
 - Pool Pump Calculator was "saved" from the removed list by stakeholders
 - □ 36 "internal" to CA program activity; 24 "external" to CA program activity

Not Included

- "Removed" tools
- CCT tools
- Some tools with limited stakeholder prioritization (e.g., single project specific; IOU could not locate tool; Obsolete due to eligibility issues)



Key Information in Public Tool Library

- Description
 - Brief description of the tool
- Tool Category
 - boiler, process, pumps, HVAC, data analysis, etc.
- Tool Status
 - Up to date, out of date, updates in progress
- Tool Location
 - Download, In Library, Online
- Download Link
 - Not populated for "In Library" tools
- Tool Owner

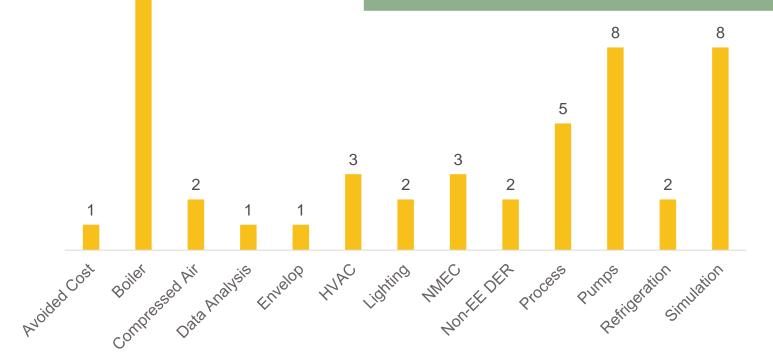
Public Tool Library by Category

15

12



2024 BP, 5C: Develop SW Custom Measure Packages (CMP) for at least ten (10) measures and at least ten (10) SW Custom Tools



Custom Measure Packages

16





Statewide Measure Characterization Steam Boiler Replacement

- Standard, pre-defined protocols for custom measure development
- Statewide resources to increase measure uptake
- Increase statewide consistency and efficiency
- Reduce risk and uncertainty
- 2023 Activities
 - Three CMCs completed and affirmed; two in progress
 - Updated Custom Measure Characterization Template
 - Formalized Workflow for CMC Development

2024 BP, 5C: Develop SW Custom Measure Packages (CMP) for at least ten (10) measures and at least ten (10) SW Custom Tools

. ... **Measure Library** CALIFORNIA TECHNICAL FORUM 17 Microsoft 365 Search this library **Cal TF Custom Initiative** CALIFORNIA + New \sim 🔨 Upload 🗸 🔠 Edit in grid view 🛛 🤤 Sync 🖷 Export to Excel 🛛 🖓 Automate 🗸 💾 Integrate 🗸 Home Custom Subcommittee Measure Library Custom Resource Library \square Name ∨ Description ~ Status \vee Cal TF Staff Lead \vee Modified \vee Shared with us Templates Templates for Measure Characterization and Measure Package materials Development Spencer Lipp September 2 Measure Library September 1 Boiler Add-On Measures Measure working group collaboration space and material for boiler add-Development Tool Library Spencer Lipp on measures Custom Activities Measure working group collaboration space and material for chiller Spencer Lipp Tuesday at 3:08 PM Chiller Systems Approved systems Cal TF Staff Workspace HVAC RCx Measure working group collaboration space and material for RCx on Approved Spencer Lipp Tuesday at 3:08 PM HVAC systems **CPUC Workspace** Multifamily Measures Measure working group collaboration space and material for measures Paused September 1 PA Workspace in the Multifamily sector. Pump Overhaul Measure working group collaboration space and material for pump Spencer Lipp September 1 Cal TF Calendar overhaul measures to restore pump efficiency. Recycle bin Measure working group collaboration space and material for pump August 24 Pump Systems Development Spencer Lipp systems Edit Small HVAC Systems Measure working group collaboration space and material for small August 31 Paused HVAC systems. October 30 Steam Boiler Replacement Measure working group collaboration space and material for boiler Spencer Lipp **Return to classic SharePoint** replacement VFD on HVAC Fan Measure working group collaboration space and material for VFD Arlis Reynolds September 1 installations on HVAC fans

Meeting is recorded for notetaking purposes

12/14/2023

Custom Measure Packages

18



Measure

- Steam boiler replacement
- Pump system overhaul
- Compressed air leaks
- HVAC controls
- Mechanical vapor recompression

System

- HVAC chiller
- Boiler Plant
- Pump systems
- Boiler
 distribution
- Compressed air
- Lighting
- Pool pumps
- Process
 equipment
- Process fans
- Process refrigeration
- Process cooling

Activity

- HVAC RCx
- Fuel substitution
- Site NMEC
- Strategic Energy Management

Subsector

- Data centers
- Indoor horticulture
- Oil production
- Multifamily existing whole building
- Non-res new construction individual systems
- Res new construction whole building
- Wastewater

2023 complete or in progress

2023 paused

2024 plan (11 CMPs)

12/14/2023

2024 Proposed CMPs



Measure	Description
Boiler plant add-on	Suite of measures within the boiler plant. In progress (target Q1 to TF)
Pump systems	Suite of measures for pumping systems. In progress (target Q1 to TF)
Boiler distribution	Steam system measures in the distribution system.
Compressed air	Suite of measures related to compressed air systems.
Process refrigeration	Suite of measures related to process refrigeration systems.
Process cooling	Suite of measures related to process cooling systems.
Lighting	Non-horticulture lighting efficiency and lighting controls.
HVAC controls	Replacement of controls with additional functionality.
Data centers	Suite of measures associated with data centers.
Site NMEC	Clarify process, approach, and M&V
Fuel Substitution	Methodology to drive new, innovative fuel substitution activities
Multi family existing whole building	Addresses suite of measures with a streamlined calculation approach that
	balances cost and accuracy. Define specific approaches for system level fuel substitution and energy efficiency improvements in new construction

On-Hold CMPs



Measure	Description
Compressed air leaks	Program process to address compressed air leaks.
Mechanical vapor recompression	Energy recovery process through mechanical recompression of exhaust streams.
Pool pumps	Large pool pumps outside of the deemed and DOE ECS.
Process equipment	Process improvements relating to energy/widget calculations
Process fans	Suite of measures relating to process fans.
Strategic Energy Management	Documented process, approach, and policy related to site SEM
Indoor horticulture	Lighting and HVAC measures for indoor horticulture.
Oil production	Suite of measures associated with oil production.
Res new construction whole building	Addresses suite of measures including value of the process and accuracy of savings.
Wastewater	Suite of measures associated with wastewater systems.



2024 BP, 5D: Custom Policy Initiative

21





娿





Stakeholder discussions to develop proposals that solve key barriers to custom measures, projects, and programs

Identify and research custom best practices in up to ten (10) jurisdictions (may include CA POUs) Develop materials and facilitate discussions to **socialize and build consensus** around proposals and solutions.

Coordinate stakeholder engagement to gain support for proposals among key decisionmakers



Custom Initiative

- Stakeholder Engagement
 - Custom Subcommittee Meetings Monthly, 1st Wednesdays
 - Working Groups as needed
 - Statewide Custom Coordination Meetings
 - Regular engagement/collaboration with CPUC Staff
 - Updates/discussion at TF and PAC Meetings
- Resource/Activity Hub
 - Cal TF Custom Initiative Home (sharepoint.com)

ISP White Paper



Draft ISP White Paper

- Summary of Findings and Recommendations
- Draft ISP Research Memo
 - Details on data collection, analysis supporting findings
 - Additional details on implementing recommendations
- Policy-related discussion to be part of Custom Policy Initiative (2024 BP)
- ACT TF, Stakeholder Input on White Paper Recommendations

Key Findings & Recommendations

24



#	Current Practice	Recommendation
1	No Central Repository and Limited Accessibility of Market-Based and Other ISP Studies and Baselines	Create a Central, Public, Searchable Database of Market- Based ISP Studies and Approved Baselines (Baseline Database)
2	No Consistent Format or Data in ISP Studies	Establish Consistent Format and Data Requirements for ISP Studies to Clarify Baseline Definition and Applicability
3	Most Informal ISP studies exceed the cost of the custom project incentive	Remove the Informal ISP Study Requirement for Custom Measures With Customer Incentive Less Than \$100,000 (Tiered Baseline Approach)
4	No Coordinated, Public Planning Process for Market- Based ISP Studies	Develop Statewide Market-Based ISP Study Public Planning Process
5	ISP Guidance is Complex, Unclear, and Inconsistently Interpreted; Additional Guidance and Clarifications Are Not Consistently Accessible to All Stakeholders	Update, Clarify, and Simplify ISP Guidance , and Provide Means for Ongoing Updates, Clarifications, and Training

POU Data Streamlining



CALIFORNIA TECHNICAL FORUM

DECEMBER 14, 2023

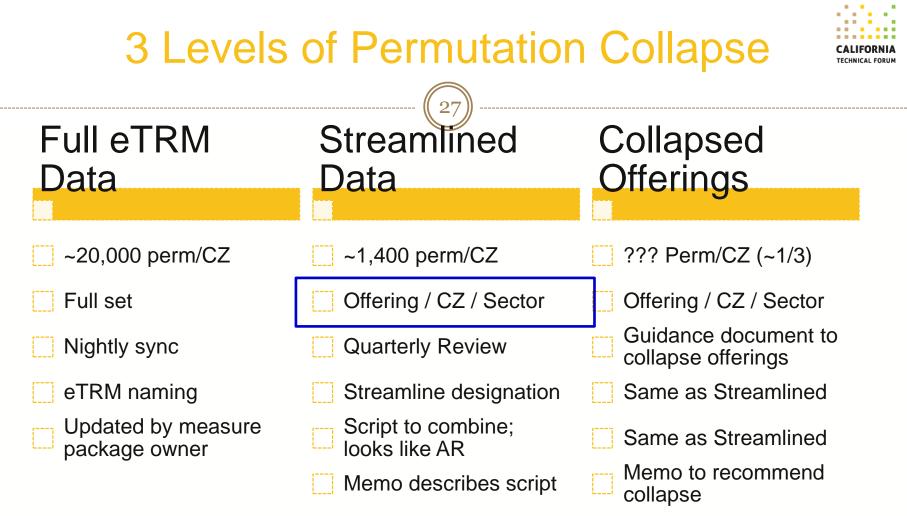
Goals for POUs

- Reduce the complexity of choosing the right permutation for:
 - Report / Claims
 - o Planning / Budgeting
- Understand the uncertainty / risk associated with streamlined data
 - o No risk
 - Minimal risk
 - Mitigate risk

Could part of this plan work for IOUs also?



12/14/2023



Questions:

- Using Res / NonRes for sector, would you also distinguish building type for NonRes?
- Using AR columns to be consistent, would you also distinguish MAT to make permutations easier to use?
- Would IOU consider using Streamlined data for planning?

How Energy Savings (kWh) Vary?

28

- Offering
- Climate Zone
- Building Type
- Building Vintage
- Building HVAC



Offering: How Energy Savings (kWh) vary?

29



- This parameter will be handled separately looking at the measures with the most offerings
- How to describe this product to a customer:
 - Measure Efficiency (SEER 17, Energy Star, etc)
 - Measure Size (> 10 tons, <2 hp, etc)</p>
 - Physical Description of the Equipment (Side Freezer, R-19 Batt, etc)

• Examples:

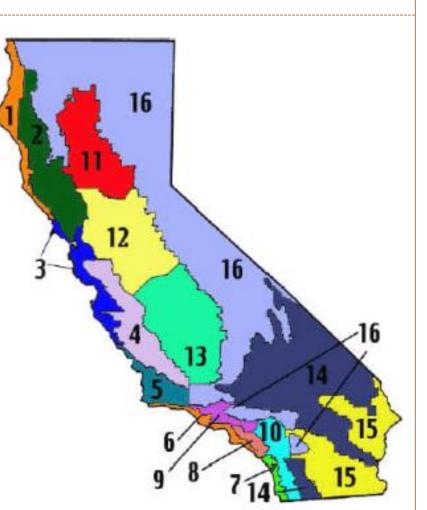
Measure Package	Feature 1	Feature 2	Feature 3
Refrigerators	Refrig and/or Freezer	Side/Top/Bot	Efficiency Tier
Clothes Dryers	Fuel	Efficiency Tier	Size
Ceiling Insulation	Insulation value (R-value)		
Fryer	Fuel	Efficiency Tier	
HVAC Package		Efficiency Tier	Equipment Type
Units	Size (tons)	(SEER/SEER2)	(HP/AC)
Whole House Fan	Motor Type	Efficiency Tier (cfm/ft2)	



Climate Zone: How Energy Savings (kWh) vary?

• 16 Climate Zones

- Recommend: Do not collapse 16 Climate Zones since POUs already only use a small set of values
- Typical use cases:
 - Weather dependent measures such as HVAC (heating and cooling)
 - Water heating measures due to ground water assumptions



Building Type: How Energy Savings (kWh) vary?

31



Non-Residential and Residential

- Align building type naming
- Variation due to building construction, typical usage patterns, typical loads
 - Often driven by modeled results
- Sometimes differentiated to make eligibility clearer
- Assembly
- Education Community College
- Education Primary School
- Education Relocatable
 Classroom
- Education Secondary School
- Education University
- Grocery
- Health/Medical Hospital
- Health/Medical Nursing Home
- Lodging Hotel

- Lodging Motel
- Manufacturing Biotech
- Manufacturing Light Industrial
- Office Large
- Office Small
- Other Agricultural
- Other Commercial
- Other Industrial
- Restaurant Fast-Food
- Restaurant Sit-Down

- Retail Big Box
- Retail Large
- Retail Small
- Storage Conditioned
- Storage Unconditioned
- Warehouse Refrigerated
- Residential
- Residential Mobile Home
- Residential Multi-Family
- Residential Single-Family

12/14/2023

Building Vintage and HVAC: How Energy Savings (kWh) vary?

32



Vintage

Associated with differences in prototype model (code construction, age of building, etc)

- HVAC Type
 - Linked to what is typical in a building type

Building Vintage:

- Existing
- New Construction
- Old (removed 2026)
- Recent (removed 2026)

Building HVAC Type:

- rDXGF (central AC with gas furnace)
- rDXHP (central heat pump with electric resistance backup)
- rNCEH (no cooling, electric baseboard heating)
- rNCGF (no cooling, gas furnace).
- (and more...)





		Number of Measures (Total=164)	AppPlug	BldgEnv	CompAir	ComRefrig	FoodServ	HVAC	Irrigate	Lighting	NonSav	ProcDist	ProcHeat	Recreate	SHW	HotWater	WhiBidg
	Measures already streamlined (no variation beyond Offering, CZ)	81	7	0	0	18	26	6	2	1	1	4	4	2	10	0	0
2	Measures to streamline (variation < Limit)	36	6	0	1	0	1	6	1	1	0	1	0	2	17	0	0
	Measure very small contribution to portfolio (<0.01%)	21	0	2	0	0	0	18	0	0	0	0	0	0	1	0	0
4	Due to Bldg Type and/or HVAC Type	26	0	3	0	0	0	16	0	2	0	0	0	0	3	0	2

• Types of groups:

- 1. Already streamlined
- 2. Variation in BT, HVAC Type and Vintage small
- 3. Low risk to portfolios
- 4. Higher risk / higher variation



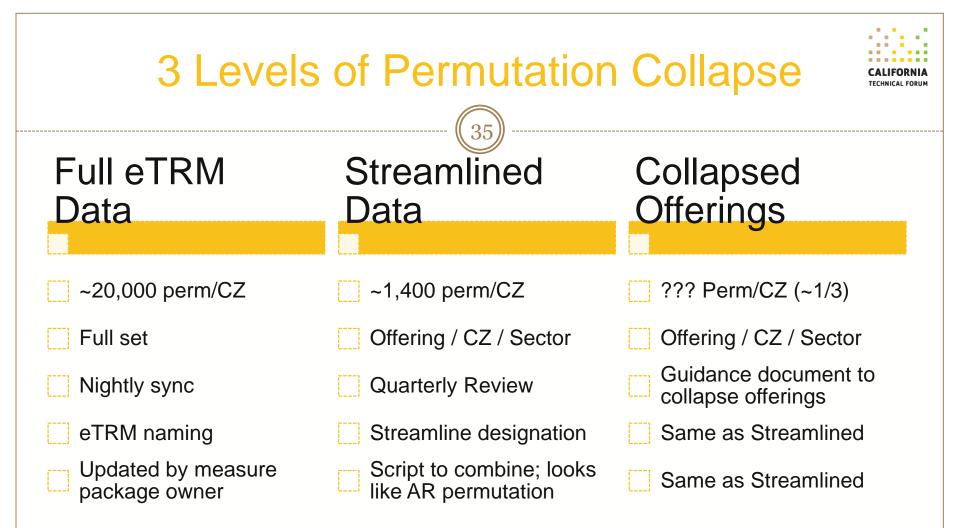
Streamlining by Group



	Number of Measures (Total=164)	AppPlug	BldgEnv	CompAir	ComRefrig	FoodServ	HVAC	Irrigate	Lighting	NonSav	ProcDist	ProcHeat	Recreate	SHW	HotWater	WhiBidg
Measures already streamlined (no variation beyond Offering, CZ)	81	7	0	0	18	26	6	2	1	1	4	4	2	10	0	0
Measures to streamline (variation < Limit)	36	6	0	1	0	1	6	1	1	0	1	0	2	17	0	0
Measure very small contribution to portfolio (<0.01%)	21	0	2	0	0	0	18	0	0	0	0	0	0	1	0	0
Due to Bldg Type and/or HVAC Type	26	0	3	0	0	0	16	0	2	0	0	0	0	3	0	2

• Take-aways:

- Many measures already collapsed or little impact to collapsing
- Focus on HVAC/Lighting measures (mostly)
- Question that we are asking is how to handled bottom two rows



Questions:

- Using Res / NonRes for sector, would you also distinguish building type for NonRes?
- Using AR columns to be consistent, would you also distinguish MAT to make permutations easier to use?
- Would IOU consider using Streamlined data for planning?



Questions / Next Steps

Next Steps

- Integration with ESPPortfolios (POU reporting / planning tool)
- Finalize approach to created streamlined permutation set
- Planned memo to recommend offering collapse



Back-up Information

37





Limits Used in Analysis

38

- Percent of Portfolio taken from IOU claims data from 2020-2023
- Limit compared to % deviation (SD/Average)

Tier	% Por	Limit				
1	100%	1%	10%			
2	1%	0.50%	15%			
3	0.50%	0.25%	20%			
4	0.25%	0	25%			

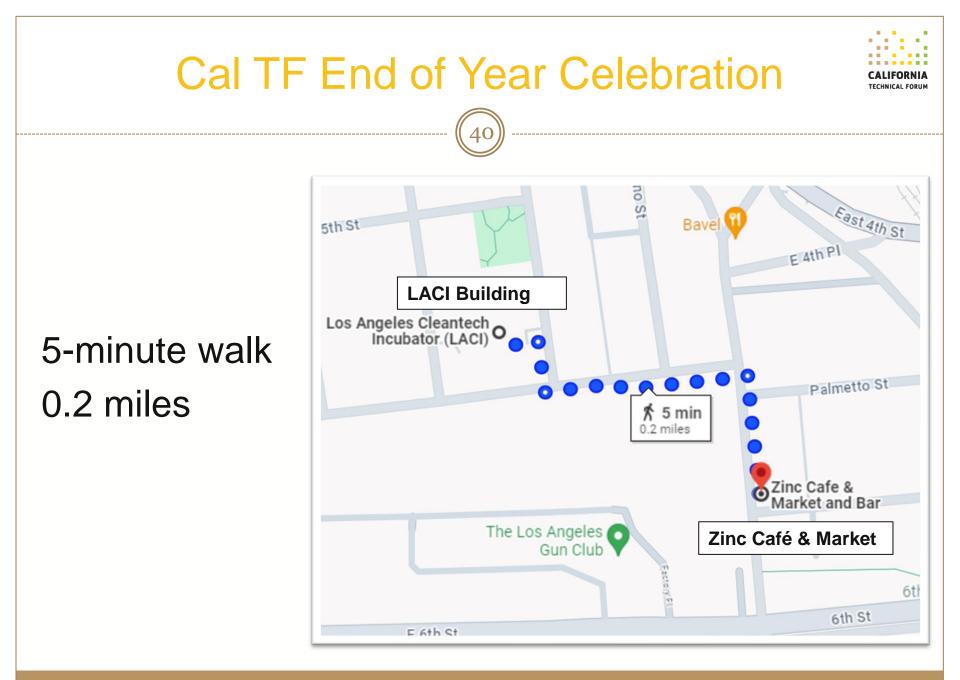


Next Steps

• THANK YOU!

- Action Items
 - Cal TF Staff send 2024 meeting invites
- Next TF Meeting
 Thursday, Feb 22, 2024
 - Location TBD





Meeting is recorded for notetaking purposes

12/14/2023