## Cal TF New Measure Review Process



SPENCER SATOR MARCH 23, 2023

## New measure intake scorecard, revised





	Category 1: Measure impact (40% of total)			Category 2: Customer appeal (35% of total)				Category 3: Measure viability (25% of total)	
0=low 4=high	Anticipated TSB value	EUL	Strong equity component	Product appeal	Ease of adoption	Affordability	NEBs	Appropriate fit for eTRM	Ease of PA implementation
Weight within category	50%	30%	20%	25%	20%	30%	25%	50%	50%
Total weight	20.00%	12.00%	8.00%	8.75%	7.00%	10.50%	8.75%	12.50%	12.50%

- Category 1: Removed: energy savings, cost-effectiveness, 'meets non-EE goals'; Added anticipated TSB value, strong equity component
- Category 2: Unchanged
- Category 3: Removed product stability, size of market; Broadened definition of 'ease of PA implementation' to include portfolio TRC

Discussion: TSB the way to go? Is there a preferred way to look at TSB in this (scoring it and/or breaking it up)?

## Proposed priorities for new measure intake 2023





- 1. Sunset list poor cost effectiveness but with TSB potential
- 2. Measures in progress should we reprioritize anything based on TSB?
- 3. Measures not fully developed because cost-effectiveness was looking iffy
- 4. Other jurisdiction measures
  - We conducted a TRM gap analysis
  - 200+ measures not in current eTRM
  - We want to know where your portfolio gaps are to narrow these 200+
  - Best to coordinate with programs teams, implementers, or both?
- 5. Future pull approach with industry outreach

## Proposed top 20 initial entities to target



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- 1. IN2 NREL/Wells Fargo
- 2. Incabutenergy (EPRI)
- 3. E-Lab (RMI)
- 4. Build Edison
- 5. 3<sup>rd</sup> Derivative
- 6. Energy Foundry
- 7. Energy Impact Partners
- 8. GSA Green Proving Ground
- 9. Gas Technology Institute
- 10. Utility ET Programs (incl. CalNext/ETCC)

- 11. Greentown Labs
- 12. Urban Future Lab
- 13. CEC EPIC
- 14. CalSeed
- 15. The Clean Fight
- 16. Elemental Axcelerator
- 17. Energy Foundry
- 18. LACI
- 19. Cleantech Open
- 20. Prospect Silicon Valley

